

Conservative Strategy

PACIFIC MULTI-ASSET ACCUMULATOR RANGE

As at 31 Jan 2018

Volatility range

6.25% to 8.75%*

Investment team

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* There is no guarantee that targets will be met.

Note: Performance information

Past performance is not necessarily a guide to future performance. Please note that this analysis contains simulated data and does not represent actual performance or risk characteristics achieved by investors.

Performance is shown gross of fees prior to 1 Feb 2017 and net of fees from 1 Feb 2017.

The charts and tables on this document show the performance of the Pacific Multi-Asset Accumulator Conservative Strategy net of fees from 1 Feb 2017 to 31 Jan 2018.

Prior to 1 Feb 2017, the performance represents a composite of indices (24% MSCI AC World Daily Total Return Net Ex UK USD, 10% FTSE All-Share Index TR, 5% J.P. Morgan ELM1 Plus Composite, 5% IBOXX £ GILT OA TR, 31% IBOXX £ NGLT OA TR, 5% J.P. Morgan EMBI Global Core h, 5% US High Yield, 5% EPRA/NAREIT Dev TR USD, 10% Credit Suisse Hedge Fund Index).

Investment objective

The Pacific Multi-Asset Accumulator Conservative Strategy has a significant focus on the protection of capital with moderate equity market exposure.

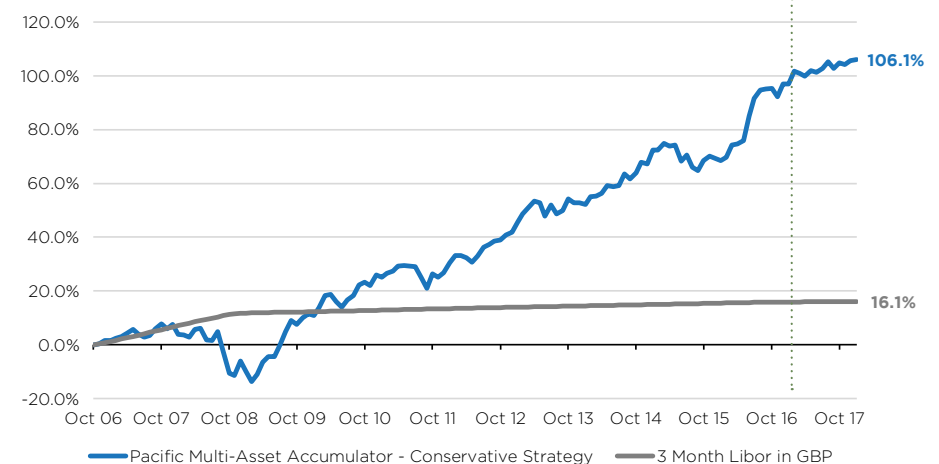
Investment strategy

A blended approach combining active, passive and direct investments across a diversified, global mix of assets classes including equities, fixed income, alternatives, diversifying assets and cash. The majority of assets will be invested in fixed income instruments including government, corporate and emerging market bonds to help protect capital and provide income. The strategy may also have a significant exposure to UK and global equities looking to capture the capital growth potential offered by an allocation to equities. The remainder of assets will be invested in diversifying asset strategies looking to generate positive returns with limited correlation to traditional asset classes e.g. bonds and equities.

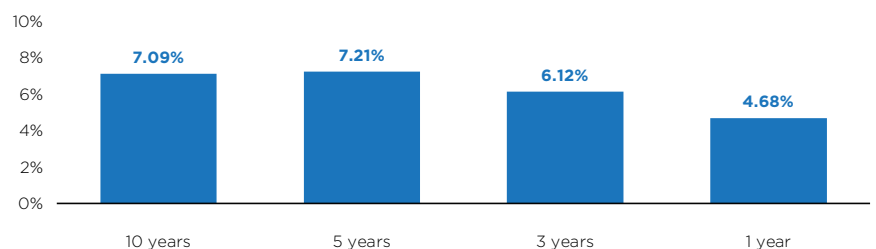
Strategy performance

From 31 Oct 06 to 31 Jan 18

Live data from 1 Feb 2017



Rolling annualised returns as at 31 Jan 2018



Period returns (%)

2011	2012	2013	2014	2015	2016	2017	YTD 2018	6 mth	3 mth
0.68	11.82	7.77	9.41	1.22	16.33	4.42	0.20	1.66	0.63

Risk and returns statistics

Annualised return	Cumulative return	Return/Risk ratio	Annualised volatility
6.64%	106.08%	0.88	7.58%

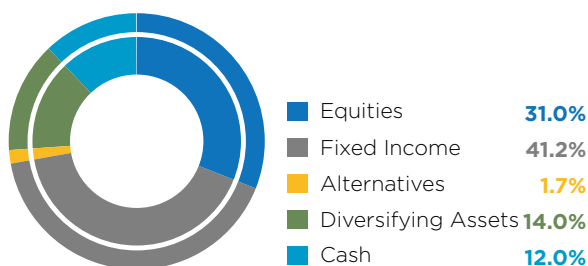
Source: Pacific Asset Management as at 31 Jan 2018.

Strategy breakdown

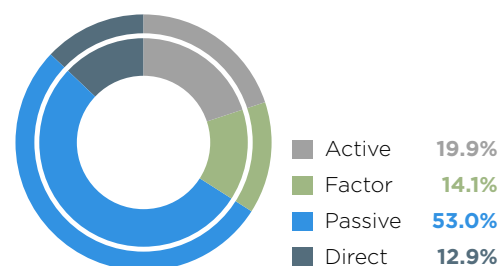
Asset classes: 5
Sub classes: 18
Holdings: 38
Access classes: 4

All holdings data as at 31 Jan 2018

Asset allocation



Access allocation



Asset Class	Sub Class	%	Holding	%	
Equities: 31.0%	UK Equity	7.8	ISHARES CORE FTSE 100	5.83	Passive
			JUPITER UK SPECIAL SIT-I ACC	1.97	Active
	Global Equity	3.84	BRITISH EMPIRE TRUST PLC	1.69	Active
			ISHARES EDGE MSCI WRLD VALUE	1.45	Factor
			SPDR WORLD FINANCIALS	0.69	Factor
	US Equity	4.65	ISHARES EDGE MSCI USA VALUE	2.39	Factor
			VANGUARD S&P 500 UCITS ETF	2.13	Passive
			ISHARES MSCI US SML CAP ACC	0.13	Factor
	Europe ex UK Equity	4.74	VANGUARD FTSE DEV EURP EX UK	2.64	Passive
			ISHARES EDGE MSCI ERP VALUE	2.09	Factor
	Japan Equity	2.89	VANGUARD FTSE JAPAN UCITS	2.89	Passive
	AsiaPac ex Japan Equity	0.58	ISHARES CORE MSCI PACIF X-JP	0.58	Passive
	Emerging Equity	6.46	ISHARES CORE EM IMI ACC	3.25	Passive
			PACIFIC-PAC NO/SO EM A-GBPZA	1.25	Active
HSBC MSCI RUSSIA CAPPED UCIT			0.82	Factor	
POWERSHARES FTSE RAFI EMERGI			0.68	Factor	
	LYX ETF EASTERN EUROPE	0.46	Factor		
Fixed Income: 41.2%	UK Government Bonds	0.88	UK TSY 1 3/4% 2019	0.35	Direct
			UK TSY 1.25% 2018	0.30	Direct
			UK TSY 4 1/4% 2032	0.10	Direct
			UK TSY 1.75% 2022	0.06	Direct
			UK TSY 3 3/4% 2052	0.04	Direct
			UK TSY 3 1/4% 2044	0.03	Direct
	EM Bonds - Local Currency	2.7	ISHARES JPM EM LCL GOV BND	2.70	Factor
	Investment Grade Corporate Bonds (Ultrashort)	23.4	ISHARES GBP CORP BOND 0-5YR	13.79	Passive
			ISHARES GBP ULTRASHORT BOND	9.60	Passive
	Investment Grade Corporate Bonds (GBP)	3.51	ISHARES CORE GBP CORP	3.51	Passive
	Investment Grade Corporate Bonds (Global)	5.44	ISHARES USD CORP BOND USD D	2.80	Passive
ISHARES EURO CORP LARGE CAP			2.65	Passive	
High Yield Bonds (All maturity)	0.97	AQR STYLE PREM HY CR UCIT-C1	0.55	Active	
		PIMCO-GL H/Y BD-P GBP	0.42	Active	
High Yield Bonds (Short duration)	3.37	ISHARES USD SHORT DUR HY CRP	3.37	Passive	
EM Bonds - Hard Currency	0.97	ISHARES JPM USD EM BND USD D	0.97	Factor	
Alternatives: 1.7%	REITS	1.74	ISHARES DVL MKT PROPERTY YLD	1.74	Factor
Diversifying Assets: 14.0%	Absolute Return	14.02	AQR STYLE PREMIA UCITS-C GBP	7.88	Active
			GAM STAR-GLOBAL RATES-GB-INC	4.43	Active
			GMO SGM MAJOR MARKETS INV-AG	1.72	Active
Cash: 12.0%	Cash	12.04	Sterling	12.04	Direct

Source: Pacific Asset Management as at 31 Jan 2018. Holdings and allocations are subject to change. Totals may not sum to 100% due to rounding.

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